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# **Tassal Group Limited Media Release**

Tassal Group Limited announces a net profit of \$6.3 million for the year ended 30 June 2005 and a Dividend of 2.5 cents per share.

#### **Results and Performance Overview**

The Board of Tassal Group Limited is pleased to report a net profit after tax of \$6.3 million for the financial year to 30 June 2005. A pre SGARA [Australian Accounting Standard AASB 1037 "Self-generating and Regenerating Assets" (SGARA)] net profit after tax of \$5.3 million was reported as compared with a pre-SGARA and DOA [Discount on Acquisition ("DOA")] net profit after tax of \$3.9 million for the financial period to 30 June 2004.

A "normalised" pre SGARA and DOA net profit after tax of \$5.8 million was achieved after backing out the after tax impact of non-recurring items associated with the acquisition of Aquatas Pty Ltd ("Aquatas"). The non-recurring items incurred related to restructuring and redundancy costs totalling \$0.7 million before tax, or \$0.5 million after tax.

The Directors of Tassal Group Limited have declared an unfranked final dividend of 2.5 cents per share.

The Company's consolidated revenue from ordinary activities was reported at \$157.4 million. This translated into pre SGARA revenue of \$96.7 million which compares to a pre SGARA and DOA revenue of \$59.7 million for the financial period to 30 June 2004.

Earnings before interest and tax ("EBIT") on a pre SGARA basis was \$10.4 million as compared to the financial period to 30 June 2004 with a pre SGARA and DOA EBIT value of \$4.4 million.

Hatchery Operations, Westlyn, Westerway 7140

# **Key Financial Performance Indicators**

The table below reports the key financial performance indicators for the period to 30 June 2005 and to 30 June 2004 before and after accounting for SGARA and DOA.

2

# CONSOLIDATED Year ended 30/06/05 Results Summary Table

	30 June 2005		30 June 2005	
	Pre	SGARA and DOA	Pos	st SGARA and DOA
		(\$'000)		(\$'000)
Revenue from ordinary activities	\$	96,667	\$	157,389
EBITDA	\$	11,332	\$	12,351
EBIT	\$	10,398	\$	11,417
Profit before income tax (expense) / benefit	\$	7,435	\$	8,454
Income tax (expense) / benefit	\$	(2,110)	\$	(2,110)
Net profit after income tax (expense) / benefit	\$	5,325	\$	6,344
Basic earnings per share (cents)	\$	0.0587	\$	0.0699

30 June 2004		30 June 2004	
Pre SGARA and DOA		Post SGARA and DOA	
	(\$'000)	(\$'000)	
\$	59,671	\$	102,789
\$	6,375	\$	13,913
\$	4,413	\$	11,951
\$	3,076	\$	10,614
\$	828	\$	828
\$	3,904	\$	11,442
\$	0.0476	\$	0.1395

#### **Business Overview**

The CEO of Tassal Group Limited, Mr. Mark Ryan said "we are pleased with the Company's result for the period. The 2005 financial year was characterised by a challenging market environment in the first 6 months and to effectively deal with this market environment, we pursued the acquisition of Aquatas and put in place further cost reduction initiatives to record a solid result for the financial year."

"We expect to achieve a substantial increase in both financial and operational performance in the coming financial year due to both the acquisition of Aquatas and the resulting forecast underlying synergies, together with the significant improvements Tassal had made in its core marine and processing operations. Tassal has substantially reduced both its growing and processing costs with the benefits of these cost reductions to be reflected in the 2006 and 2007 financial years", Mr Ryan said.

The strategic plan for Tassal is:

- to be globally cost competitive in the production of salmon; and
- to position Tassal to become Australia's leading producer, distributor, seller and marketer of quality seafood products.

"The integration of Tassal and Aquatas is proceeding smoothly and ahead of schedule. There has been a significant reduction in the number of full-time equivalent employees and management is well progressed on achieving the synergies identified as \$9 million. Tassal is looking forward to a higher operating result and net profit after tax for the 2006 financial year", said Ryan.

#### **Dividend Reinvestment Plan**

The Company's Dividend Reinvestment Plan (offering shares in lieu of a cash dividend) will apply to the final dividend, and the Directors have resolved that a discount rate of 5% will be applicable.

### **Annual General Meeting**

The Annual General Meeting of the Company will be held on 3 November 2005 commencing at 9.00am at the "Buckingham Room", Stamford Plaza, 111 Little Collins Street, Melbourne.

# **Annual Report**

The approximate date of despatch of the Company's Annual Report to shareholders will be 4 October 2005.

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